# A PRODUCT OF THE BUHLMANN GROUP 2/2025

Grünwalr

VÄRMEWENDE

# **GEOTHERMICS FOR SOUTHERN GERMANY** BUHLMANN EXPERTISE IN DISTRICT HEAT

> FOUNDATION AWARD FOR SSU > NEW: HITEM BY LISEGA > WELCOME HERREGODS-FRANSSEN

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# **Future Topics**



### Dear readers,

this issue of our customer magazine presents a cross-section of our latest activities and projects. On page 4, for example, we report on our involvement in the large-scale geothermal energy project Erdwärme Grünwald in southern Germany.

Our contribution to the Neptun Deep project is described on page 16: We're excited to participate in the development of a huge offshore gas field in the Black Sea, as it is a strategically important project for both Romania and the EU.

The fact that our company continues to grow is shown by the article about our colleagues from Herregods-Franssen in Belgium, who have now also become part of the BUHLMANN





family and whom we would like to introduce to you on page 14.

Speaking of family: we are delighted to share insights into our special Family Day to mark our 80th company anniversary. More on how and why we are all in the same boat - not just symbolically, but in the truest sense of the word – can be found on page 10.

Sincerely,

Jr. O.In Pan

Jan-Oliver Buhlmann

# **Geothermal energy for Southern Germany**

for around 0,5 percent of Bavaria's energy supply; the aim is to reach 25 percent by 2045. The municipality of Grünwald in the south of the state capital of Munich is leading the way with the Laufzorn project and, according to operator Erdwärme Grünwald (EWG), even intends to exceed the 25 percent target. BUHL-MANN is supplying around 3,200 tons of material for the second expansion stage, the so-called Laufzorn II project.

Geothermal energy currently accounts

The molasse basin in the south of the Bavarian capital offers ideal conditions for the use of geothermal energy. Almost 10,000 square kilometers of terrain can be used here as part of the entire Alpine basin. Water with a temperature of be-

# tween 65 and approx. 145 degrees is extract-

ed from a depth of two to five kilometers and used for heating – the advantages are obvious: geothermal energy is available regardless of the weather and time of day and the earth itself serves as a reservoir. In the neighboring municipality of Unterhaching, a geothermal project was launched back in 2004 and has been supplying district heating to households since 2007.

With the onset of the Ukraine crisis, interest in district heating and turning away from fossil energy sources has increased rapidly and the fact that Grünwald is one of the richest municipalities in Germany ensures a comfortable budget situation.

# The project

Sales North department with the project team Alf Schmeichel and Jannika Ratzke was awarded the contract for Laufzorn II: "We are providing material for two doublets initially," says Alf Schmeichel. This is the name given to the approximately five-kilometre-deep double borehole in which the hot thermal water is extracted through one borehole and fed back deep into the earth through the other after the heat has been used. "This creates a cycle of production borehole and reinjection borehole," adds Jannika Ratzke. This means that heat from geothermal energy is available 24/7 and is stable in price. Pipes with threads and so-called pup joints are supplied for this purpose. The

After the first bid in October 2023, the



Bayernhafen Regensburg/@bayernhafen/M.Ziegler

latter are connecting pieces of non-standardized length that are used to adapt the length of the pipe strings precisely to the respective requirements.

Head of Sales North, Marco Steffes, on the logistics: "In addition to sourcing



Alf Schmeichel and Jannika Ratzke from Team Green

materials, we had to set up an external warehouse in the greater Munich area by April 2025, from which the project will then be supplied. With our logistics partner Rhenus in Bavaria and the 48-ton forklift available there, we are able to load and unload the pipe packages, which are delivered in wooden crates, in just one "stroke". This enables us to achieve maximum efficiency in handling the piping material."

The overarching cooperation between the BUHLMANN specialist departments involved throughout Germany deserves special mention – a great joint success that is only possible thanks to the fantastic personal commitment of all the people and departments involved. "We as the project team would like to express our sincere thanks to this great team from the BUHLMANN family."

## Geothermal initiative

Since May 2024, BUHLMANN has been part of the association of geothermal companies and municipal and private energy suppliers called "Wärmewende durch Geothermie", that have been supplying district heating from deep geothermal energy to customers for up to 20 years. If the temperature of the geothermal energy allows, green electricity is also produced. The aim is to use the potential of geothermal energy for the heat transition throughout Germany and thus offer a quick solution to supply urban regions with  $CO_2$ -neutral heat.

The initiative is supported by companies from the construction and supplier industry, associations and the Fraunhofer Institute for Energy Infrastructures and Geothermal Energy IEG.

"Wärmewende für Geothermie" is open to new members: More information is also available at waermewende-durchgeothermie.de

### String of pearls

The perspective is the so-called "string of pearls", or, in German, Perlenschnur, the largest geothermal heating network in Germany. Here, geothermal plants are to be linked like a string of pearls and to make regional energy from the depths available permanently and independently of fossil fuels for a secure and reliable heat supply in the southern German region.

Text: Gabriele Wiesenhavern





The German Foundation Award for Corporate Commitment (Deutscher Preis für Unternehmensengagement, UPJ) was presented at the end of May. Jan-Oliver Buhlmann, Philipp Tengel and Ronald Speidel were delighted to accept the first prize in the category "For Democracy and Human Rights" on behalf of the Solidarity Foundation Ukraine (SSU).

"These companies show what is possible when business gets involved - cleverly, imaginatively and with attitude," said André Koch-Engelmann, Co-Managing Director of UPJ and jury chairman. Toni Willkommen from the German business magazine brand eins, media partner of the award, adds: "Social responsibility and economic success belong together. The award winners make this visible - and encourage imitation."

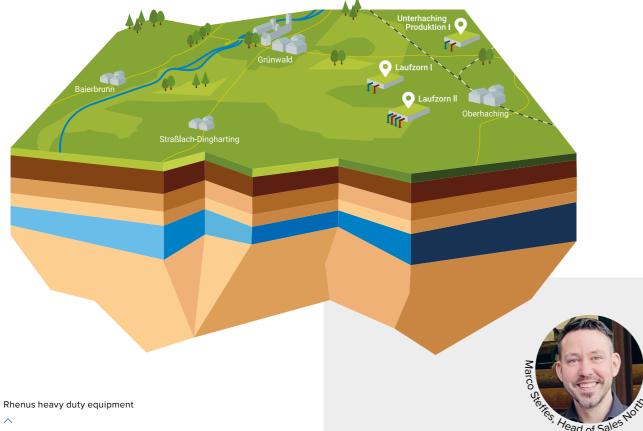
### What is important to us

One of the most pressing challenges of our time is geopolitical uncertainty. How can companies that trade internationally position themselves in these uncertain circumstances? By not being afraid to take a stand – and by defending freedom, democracy and European cohesion.

European social cohesion does not stop at national borders. Firmly anchored in the belief in a common, peaceful Europe, commitment is required precisely where peace and freedom are under pressure: in Ukraine.

Providing civilian aid to counter Russian President Putin's aggression against the peaceful and free basic order of democratic states may not sound very effective or even naive at first. But the 134 truckloads of medical supplies, field kitchens, tents, clothing and food that have now been delivered are far more than a drop in the ocean. Clinical facilities, ambulances, winter supplies and bandages really do help. For us, they are an imperative - and certainly a message - of humanity.

A key component of the foundation's work is the lived community. This commitment is only possible thanks to a strong network of









### Why is BUHLMANN the right partner for this project?

For BUHLMANN as a family-run and future-oriented company, the Laufzorn II project of Erdwärme Grünwald is a great opportunity to make a contribution to the important energy transition. Thanks to our expertise, our supplier network and our 80 years of experience in supporting large-scale projects, BUHLMANN is the right partner for logistical challenges of this magnitude.

### What is the scope of the project?

The project comprises around 3,200 tons of material, spread over four boreholes. We will deliver around 20 kilometers of pipe material to the drilling site using around 160 trucks. The drilling work started at the end of May this year and is scheduled for completion in mid-2026.

### What is the requirement for the logistics concept?

Our external warehouse had to be completely filled with all the material by a fixed date and be ready for delivery so that the delivery could be made within 96 hours of the call-off. So we chose a warehouse that is only about 150 kilometers away from the drilling site. Rhenus has a professional project team and equipment such as a crane and a forklift that can lift up to 48 tons. That was a decisive factor for us, as it means we can move entire pipe packages and don't have to handle the pipes individually.



Ronald Speidel (Board of Curators) with Jan-Oliver Buhlmann (SSU Executive Board) and CFO Philipp Tengel

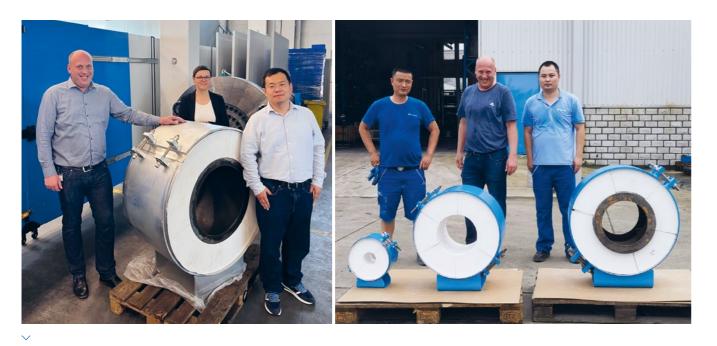
committed partners, initiatives and civil society support. Private donations are just as indispensable as the institutional support that forms the foundation of the SSU's work.

Special thanks go to HANSA-FLEX AG, the Senate of the Free Hanseatic City of Bremen, the Protestant Church – in particular the St. Markus parish in Bremen - and the Rosinen Initiative gGmbH. Without the active support of these and many other partners, the foundation's work in this form would be unthinkable.

Text: Anna-Lena Blaauw and Gabriele Wiesenhavern

More about the foundation and its current projects: www.stiftung-solidaritaet-ukraine.de About UPJ – Network for Corporate Responsibility and Social Engagement: www.upj.de

# The new HITEM pipe support from LISEGA



The team from left to right: Lüder Meyer, Team Leader R&D; Dr. Danuta Kohne, Head of R&D; and Yixing Wang, Developing Engineer from R&D

Nomen est omen: High Temperature has been abbreviated to HITEM and refers to a new generation of thermally insulated pipe supports that LISEGA offers in its portfolio since April of this year. They are designed for maximum industrial performance at process temperatures of up to 650 degrees - and even higher on a project-specific basis.

"A real milestone for demanding areas of application such as the petrochemical industry, process industry or solar thermal power plants," says Dr. Danuta Kohne, Head of Research and Development (R&D). The mechanical engineer, who has been working at LISEGA since 2023, explains that innovative technology and cost-effectiveness have been brought together here, and more successfully than with the competition. This is because, according to Dr. Danuta Kohne, the company has succeeded in solving known problems with products previously offered in this sector. And with an in-house development that was created as part of an international collaboration between the LISEGA R&D teams: "The product itself is not a 'new-to-world' product, but a classic 'me-too' product. Only better."

To explain what is behind the product development, we first need to look at conventional pipe supports: These guickly reach their limits when exposed to high temperatures and continuous

thermal loads. Uninsulated versions made of high-alloy steels in particular not only cause considerable heat loss but also entail high material and production costs. This is where the new HITEM pipe bearing comes in, says Dr. Kohne: "Thanks to its integrated calcium silicate insulation, it offers excellent thermal insulation straight from the factory. This not only minimizes energy losses but also offers economic advantages over elaborately manufactured special solutions made of stainless steel."

### Calcium silicate for extreme operating conditions

The HITEM pipe bearing was specifically developed for use under challenging thermal conditions. It covers standard pipe diameters from OD 21.3 to 965.2 millimeters and insulation thicknesses from 25 to 250 millimeters. The design is based on international technical regulations and meets the highest quality standards.

The insulating material consists of a combination of high-density and low-density calcium silicate - a proven material pairing that ensures both high load-bearing capacity and excellent insulation values. The material is water-repellent impregnated to protect against moisture. A high-temperature-resistant fabric mat also ensures optimum fit and contact between the pipe and the insulating body - regardless of the production tolerances of the pipe.

Flexible, robust, safe - down to the last detail

The metallic components of the pipe support are made of hot-dip galvanized low-alloy carbon steel, economically viable and at the same time sufficiently corrosion-resistant for standard industrial applications. The LISEGA engineering team opted for stainless steel for the screw connections and disk springs. The excellent groupwide collaboration between R&D teams - especially with LISEGA PST - is part of this success story, thinks Dr. Kohne.

She continues to explain the flexibility of the fixation: "A defined clamping mechanism ensures a secure connection between the pipe and the support - and therefore a flexible response to thermally induced pipe movements. Additional protection is provided by a corrosion-resistant metal protection plate between the pipe support and the insulation."

To reduce friction, especially with sliding movements during operation, the pipe bearings are fitted with stainless steel sliding plates. In combination with PTFE sliding pairs, this ensures long-term operational reliability and durability, even with frequent thermal changes.

# Wide range of variants and modular design

The HITEM tubular bearing is technically mature and has a modular design. It is available as a plain, guide or axial stop bearing, depending on the application and technical requirements. In addition, multi-guided variants are available to specifically limit horizontal and vertical movements.

With the development and market launch of the HITEM tube bearing, LISEGA wants to respond specifically to the increasing requirements of modern industrial plants, emphasizes Dr. Kohne: "HITEM offers clear advantages, especially where thermal efficiency, safety reserves and ease of maintenance have to be combined." The HITEM tube bearing is therefore more than just a new product line. "It is an expression of the LISEGA philosophy:



# **INTERESTED?**

Δn overview can be found at www.lisega.de/en

technically leading solutions with tangible added value for our customers worldwide." And special solutions for special applications are available on request at any time: "Individual project-specific designs for higher thermal loads can be implemented at any time after appropriate technical clarification".

Text: Gabriele Wiesenhaverr



Open House. DATE Samstag, 30. August 2025

11.00-17.00 Uhr



# Ein besonderer Tag für die ganze Familie!

- Werksbesichtigungen
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**80 YEARS OF BUHLMANN** 

# All in one boat





# June 20, 2025

The AIDAbella is woored in the port of Kiel. The hatches of the 250-meter-long ship are open and things are busy: trucks are being unloaded, cargo is being brought outo the ship. Forklifts whizz back and forth, large pallets of goods are moved into the belly of the ship. The check-in queue is considerable. This is where all passengers line up for their IDs to be checked, for their luggage to be handed in and for the key to happiness: everyone receives a boarding pass that gives them access to the ship, unlocks their cabin and stores their ou-board credit.

Family Day has always been a joint experience: the BUHLMANN family meets regularly for excursions to theme parks to strengthen team spirit and a sense of togetherness. But for the company's 80th anniversary, it had to be something very special - and it really

was! From June 20 to 22, the Buhlmann family invited everyone on a cruise from Kiel to Copenhagen and back. All in one boat - employees, partners and children from all European locations as well as from LISEGA SE in Zeven enjoyed this superlative anniversary family celebration.

# Cast-off at 6 p.m.

Spread across the 1039 quest cabius, several restaurauts and bars and in best weather, the BUHLMANN Family Day passengers had a lot of fun on the way to Copenhagen. Whether splashing around in the pool, karaoke, disco fever, sociable bar hopping, a suudowuer on deck or the shows in the ship's theater - there was something exiting and enjoyable for all tastes and ages.

# Good Morning Copenhagen

The charm of the Danish capital took center stage on the second day of the trip. Although the city has much more to offer than fits into a single day, one or another highlight in the city center of the culture and design metropolis was explored on foot or by bike. Then it was back on board for a lovely dinner followed by a get-together in the bars, on the dance floors and on the many seating areas on the upper decks.

# Highlight of the second evening

A thank-you film with many voices and great pictures of the past two days, recorded and rapidly edited by the media professionals from we Make Motion who had traveled with us. The audience in the ship's large theater was thrilled and moved - plenty of material for two full, great days in the BUHLMANN family!





# Waking up in Kiel

The trip is over, but the memories will remain: Getting to know colleagues across locations and countries, experiencing an extraordinary team spirit as well as a great feeling of gratitude to the Buhlmann family were top conversational issues during the cruise. Of course, thanks are also due to the event team, who did a lot of hard organizational work, as well as to the AIDA crew, who did an excellent job of ensuring that everything ran smoothly.

Text: Gabriele Wiesenhavern

# Full speed ahead into the future

Looking ahead instead of looking back: CEO Jan-Oliver Buhlmann explains in an interview what is important for BUHL-MANN as a family business in the future.



# (B) GLOBAL // Mr. Buhlmann, we had a fantastic company event to celebrate the 80th anniversary of the company. How was it for you?

Jan-Oliver Buhlmann // It was great for my family and me, we really enjoyed it. I think the trip on the AIDAbella brought people from many countries and different areas of work closer together. And I have received a lot of very, very positive feedback about this cruise, which makes me very happy.

# The event was an incredible amount of work ...

Yes, but it was worth it! Everyone on the ship knew that everyone on board was part of the team. No matter who you speak to, they are part of the "family". And a joint activity like this shows that you belong together emotionally and

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share the same values. This is extremely important for corporate cohesion, which we have to work on constantly, especially with the many acquisitions in recent years –LISEGA SE and Herregods-Franssen are just two examples.

# Is it even possible to maintain the much-vaunted family cohesion with such a growth rate?

Family remains family – no matter how many children come along.

# 80 years lie behind the company – what do you expect and hope for when you look ahead to the coming years?

I hope for clarity and stability for the German economic area and, from an international perspective, calmer and more peaceful times. We have often spoken of difficult years or "stormy times", but unfortunately this has now taken on completely different dimensions. But, as always, the strategic corporate goal remains inorganic growth. The BUHLMANN family will continue to grow – hopefully in calmer geopolitical and economic waters.

For the German Chancellor Friedrich Merz, the lack of price competitiveness is the biggest problem in Germany at the moment.\* What needs to change in order for family businesses – which make up almost 90% of companies in Germany and generate around 37% of all sales in Germany – to become more price-competitive?

When you talk about price competitiveness, you have to take various components into account. For me, there are three key points that have priority. The first point is bureaucracy. Not because that is the standard answer, but because it really does cost a lot of money. Whether it's CSRD reporting, for example, or the Supply Chain Act ... There is now a commissioner for everything who has to monitor or assess something. If this continues, it will feel like there are more commissioning officers in the building than other employees.

# What would be the second point?

Personnel costs - although I don't want to be misunderstood here. I'm not trying to cast a negative light on salaries in the company. But in international comparison, wage costs in Germany are very high and you have to be able to finance them. If you operate on the global market, you have to be competitive. In our industry in particular, this is not the case in comparison with the Asian or South American sector. The wage and salary structures are different there. Competitiveness is not impossible in this respect, and of course things like increasing efficiency, digitalization and the like help. And as a company, we are very involved in these processes. But it's going to be a challenge.

# That brings us to point three ...

Exactly, the high costs mentioned above have to be compensated for in other ways, for example through lower taxes. And that is what Chancellor Friedrich Merz is planning with his government. And again: please don't misunderstand me! It's not about lower taxes so that I personally have more. The point is that as a company we can invest more, have more money available for future issues if taxes remain lower in the long term. The competitive disadvantages that we have and that we cannot simply make up for must be compensated for in other areas.

Questions by Gabriele Wiesenhavern

\*www.bundesregierung.de/breg-de/aktuelles/ familienunternehmer-kanzler-2352660

# INTERVIEW WITH AIDA CAPTAIN CARSTEN WÄTGE

# "The travel bug is my obsession"



Shortly before leaving Kiel, the captain of the AIDAbella kindly made time for a quick interview and answered questions about the voyage, the ship and himself.

**B GLOBAL** // There is room for around 2,500 passengers on the AIDAbella and we have almost filled the ship to capacity with the BUHLMANN family. Is it different for you and your crew to have a complete company on board instead of the usual mixed group of passengers?

**Captain Wätge** // When I walked around the ship just now, I thought: Wow, how many young people and families are walking around here! That's quite unusual, especially on our smaller ships; we normally have a slightly higher average age on board. But otherwise, you are our guests, and we want to take care of you, just as we always do with all our passengers.

# Briefly about you: How long have you been at sea and how long have you been with AIDA?

I have been at sea since 1990. After training as a ship mechanic and then studying to become a graduate engineer for ship operations, I joined the company as a junior officer. I became a captain in 2005, initially on a cargo ship. I then joined AIDA in 2011, for the first three months as a safety officer to familiarize myself with the complex safety technology on passenger ships. Then I started as a staff captain, which is a senior officer on a cruise ship.

# So you don't sail exclusively on the AIDAbella?

Captains are transferred to a ship for a fixed period of time – in blocks, so to speak – and with a team, so that there's enough

time to get familiar with everything. Then crews rotate to prevent possible operational blindness.

# How did you get into seafaring?

Actually through water sports ... And when I was in highschool, I met a nautical engineer during career guidance who explained the path to seafaring. As I come from Flensburg and practically grew up among the blue uniforms of the navy, I briefly considered whether the navy was an option for me. But then I decided to train as a ship's mechanic and from there I went further into seafaring. Water is very, very important to me.

# What's very important on board – as in our company – is teamwork ...

That's the be-all and end-all and probably the biggest difference you have to get used to when you switch from a cargo ship to a passenger ship. On a freighter, you have to control a lot more yourself and have final responsibility for almost everything. Here on the passenger liner, the work is divided up and you have to trust the team to do their job. And that works wonderfully.

# Well, with 600 crew members, micromanagement is not a good idea.

Above all, I don't want to have to worry about how to run a kitchen. That's not really my thing, I don't know anything about it. Everyone can and must develop their own skills on board.

# The short trip to Copenhagen is about to start – have you mastered this route in your sleep?

The approaches to the Baltic Sea are very narrow and there's a lot of traffic – so it's definitely a challenging route that you have to prepare well for and drive with concentration.

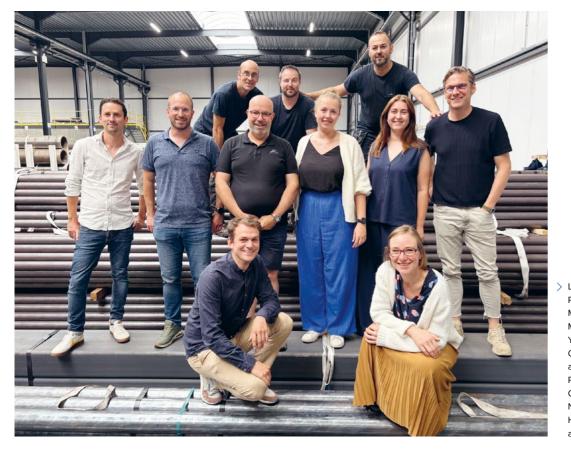
# Which routes are your favorites?

I am someone who loves to travel all over the world. That's why I think it's good that my company keeps giving me different assignments and allows me to travel to different places. The travel bug is my obsession, even after all these years.

Questions by Gabriele Wiesenhavern

# NEW MEMBER IN THE BUHLMANN FAMILY

# Welcome, Herregods-Franssen!



Lower row left to right: Pierre Michel and Anouk Mulder: middle: David Martens, Cedric Schoffers, Yves Simonis, Amelie Ortmanns, Danielle Vosser and Tom Steffens; top row: Philippe Mollers, Olivier Conrardy and Liridon Aliia Not in the picture: William Heck, Anja de Weghe and Sylvia Schoonjans

Herregods-Franssen AG has joined BUHLMANN Group at the end of May. The company is one of the leading steel tube traders in Belgium. With annual sales of more than 12,000 tons of seamless and welded (stainless) steel tubes, Herregods-Franssen offers a wide range of products which fit perfectly into the BUHLMANN product portfolio. In addition to pipes, other steel and stainless steel products - such as fittings, sheets, bars, beams, etc. - are available.

Eupen in East Belgium is the main location of the company founded in 1988, where the three Managing Directors Tom Steffens, William Heck and David Martens and eleven employees work in offices and a warehouse covering around 2,000 square meters. Two further employees work at the site in Onkerzele.

German is spoken in Eupen, as the town of just over 20,000 inhabitants is part of the German-speaking community in East Belgium. The official language is also German, and most of the new colleagues are even quadrilingual: In addition to Dutch and French, English is also spoken - a great advantage with global trade in Europe and the Maghreb states such as Tunisia, Algeria, Morocco and Western Sahara, where Herregods-Franssen is very active.

B GLOBAL // Mr. Steffens, what do you bring to the BUHLMANN family, what is the business focus of Herregods-Franssen?

Tom Steffens // Our business model can be described as "hybrid", meaning that we are active in pure trading, but are also stockists. The most important product in our portfolio is certainly the boiler tube. However, we also sell all types of construction pipes, fittings and stainless steel products. We are mainly active in the export business. We do more than 50 percent of our business in France, followed by the Benelux countries, and our customers are active in the energy, construction, offshore, industrials and also as distributors. In recent years, we have achieved a turnover of around 30 million euros with our 14 employees.

### What can Herregods-Franssen and **BUHLMANN** do for each other?

With its history, its position in the market, its product portfolio and the large warehouses, BUHLMANN is the ideal partner for us to drive further growth. From our side, we provide broad access to the French market. The common goal is to serve French customers even more broadly and deeply.

# How did your team react to the takeover?

When David Martens, William Heck and I made the announcement, there was naturally a sense of skepticism in the room. Change is always accompanied by uncertainty. After our meeting, however, we were able to welcome Jörg Klüver and Reinhard Scheller from BUHLMANN, who both communicated in a very positive, forward-looking manner. When it then became clear

that our entire workforce and their

families had also been invited to the Family Day cruise, we were delighted. A total of nine of the 14 employees were on the ship - a highlight that we will not soon forget. Many thanks to the BUHLMANN family for allowing us to take part. After two months, I can say that the atmosphere is very good, and we already feel well integrated.

# How will the integration process unfold in the coming months? Many things still need to be sorted out. However, we have jointly defined the key integration topics for us and are slowly starting the implementation phase. It will certainly take a few more months for the collaboration and all the

Thank you for talking to us!

Text and questions by Gabriele Wiesenhavern

# **BUHLMANN SINGAPORE** Charity Run 2025



new processes to function smoothly



Tom Steffens, Managing Director of Herregods-Fransser





BUHLMANN Singapore joined the 2025 J.P. Morgan Corporate Challenge in Singapore for the second year, celebrating the event's 20th edition with over 12,000 runners from 400+ companies. "We grew our team to 10 runners this year, with many improving their times. It was inspiring to see everyone's effort and encouragement," said Senior Sales Manager Davin Hadikusuma, who led the team. The atmosphere was lively, and the weather made for a great evening. More than just a race, the event supported the Handicaps Welfare Association, adding purpose to every step. "Events like this aren't just about the run - they're about people," said Edwin Chen, Managing Director BUHLMANN Asia. "Wellness is part of our culture, and I fully support building a team that's strong in body and mindset." Everyone is already looking forward to coming back stronger in 2026!

Text: Edwin Chen

# **Supply for Neptun Deep**



The Neptun Deep gas production project is a strategic project for both Romania and the EU, said OMV-Petrom CEO Christine

Verchere in an interview with the German economic paper Handelsblatt in November. The aim is to increase the country's energy independence and economic growth. The BUHLMANN Group's International Sales Division is supplying material for this important endeavor in the Black Sea.

The Neptun Deep field covers an area of around 7,500 square kilometers in the Romanian part of the Black Sea. It is located around 160 kilometers off the coast at a depth of between 100 and 1,000 meters. The gas reserves are estimated at around 100 billion cubic meters of natural gas. The first wells were drilled in March 2025. The first production is expected in 2027. The majority of BUHLMANN's delivery will take place in quarters 3 and 4 of the year.

Lukas Berger, Sales Manager at BUHLMANN International Sales Division (ISD), based in Bremen, knows the importance of this major project for the economy of the country on the Black Sea: "Romania already covers the majority of its needs from its own production and has a high level of energy self-sufficiency. In any case, Neptun Deep could turn the country into a major natural gas exporter." And - important in view of the geopolitical tensions - it

can reduce dependence on imports, especially from Russia, and secure supplies in the region.

"We supply material for the onshore part of the plant," says Berger. A pipeline connects the conveyor system to the mainland. The actual offshore platform is being built by Saipem as the main contractor and the drilling is being carried out by Transocean. In total, the project comprises ten wells, three subsea production systems Ger, Sales Mana? and associated production pipelines, an offshore platform, the main gas pipeline to Tuzla and a gas measuring station.

> Lukas Berger emphasizes the good cooperation with the Romanian company Industrial MD Trading and its managing director: "With our BUHLMANN representative there, Horia Alexander Enciu, we have succeeded in offering our customer HABAU the material they need for the construction of their part of the plant."

The politically long-delayed project is being developed by OMV Petrom and the majority state-owned Romanian company Romgaz, with each company holding a 50 percent share. The investment for the development phase is estimated at around four billion euros.

Text: Gabriele Wiesenhavern

# "Music is not a sprint but a marathon"

In the context of the TurnUp BRMN Festival on August 2nd at the Bürgerweide in Bremen, a newcomer contest was held on Instagram that allowed underground artists like Moufasa 419 to share the stage with known rappers like Luciano and Pashanim. He tells us what this means to him in an interview.

# B GLOBAL // Would you like to briefly introduce yourself? Who are you and what kind of music do you make?

Moufasa 419 // Yes, with pleasure! I'm Moufasa 419 from near Frankfurt. I make German rap, but I wouldn't describe myself as a classic rapper. I also like doing melodic stuff, which means I try to incorporate RnB and pop elements into my music. I've been doing this for a total of three years now, with the intention of earning my living with it at some point.

# What does it mean to you to be part of the first TurnUp Festival in Bremen?

It means everything to me. First of all, thank you to all the sponsors and especially BUHLMANN for believing in me. The TurnUp Festival is a festival, I think, that Germany has never seen before on this scale. 35,000 visitors, Luciano is there, KC Rebell is there and Moufasa is there as well. That's why I'm really looking forward to it. It will be a huge, huge opportunity for me, almost regardless of the songs I can play. Connecting with the artists backstage and so on is also a huge dream come true for me.

# How did you find out that you were allowed to perform - and what was your reaction?

I took part in the contest, finished my application and sent it off. Then I found out from TurnUp and from you that you, as a sponsor, had spoken up for me, and I went crazy. I was so happy, I drove through the city in a motorcade, all my boys were there and we made a real racket. (laughs)

# What impact do you think this festival has on a city like Bremen?

You have to think about it: a festival like this really does attract an incredible number of young people to Bremen. Especially for the local youth, who want to see their stars on stage. That is, especially for the price, maximum added value for the city of Bremen and also for the region. Of course also for you as a sponsor, because you can present yourselves to a very large audience, which I would say is a win-win situation for all parties.

How important is it to you that festivals like TurnUp also give newcomers a platform - especially with the support of companies?





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It's very, very important to also give the next generation of underground artists a chance, because in what other constellation would it be possible to present your own music to such a wide audience?

# If you could give other underground artists a piece of advice, what would it be?

A very simple thing: music is not a sprint, it's a marathon. It sounds hard, but it doesn't matter how good your music is, it's who stays on the ball the longest that counts. Of course your music has to be good at the end of the day, but consistency is key. Keep pushing and never give up.

# Is there anything else you would like to say?

Many thanks to BUHLMANN and best wishes to everyone reading this interview. I'm looking forward to everything that's to come and I'll keep stepping on the gas.

Questions by Anna-Lena Blaauw

# Around the World in 80 years

23 Countries 49 Sites 19 Warehouses approx. 2,000 Employees

